Town of Barrington
Code Enforcement/Building Department
P.O. Box 660
Barrington, NH 03825
603-664-5183

Quotes to Replace Building Inspector's Vehicle

Lowest to Highest

2021 Equinox	Hilltop Chevrolet	$25,000
2022 Terrain	DiPrizio GMC	$26,095
2022 Terrain	Holloway GMC	$26,095
2021 Equinox	Portsmouth Chevrolet	$26,706
2021 Escape	Portsmouth Ford	$26,885
2021 Terrain	Quirk Buick GMC	$29,406
2021 Escape	Erwin Ford	$29,465
2021 Escape	Hampton Ford	$30,599
2021 Terrain	Bank GMC	$30,849
2021 Terrain	Key GMC	$32,136

The vehicle we have now is the escape, the Equinox and Terrain is in the same category I requested the base model with All Wheel Drive from all of the dealerships.

John Huckins

From: Ron Currier <roncurrier67@gmail.com>
Sent: Thursday, August 5, 2021 4:13 PM
To: John Huckins
Subject: New Equinox
Attachments: sales_proposal - 2021-08-05T161234.208.pdf

[EXTERNAL]

John, Thank you for your inquiry on the New Equinox.

Attached please find itemized quote or it. This is an instock unit.

Please call me with any questions.

Thanks Ron

603.692.2121

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Hilltop Chevrolet
Ron Currier | 603.692.2121 | ron@hilltopchevy.com

Town of Barrington

Prepared For: John Huckins

6036640330

jhuckins@barrington.nh.gov

Vehicle: [Retail] 2021 Chevrolet Equinox (1XX26) AWD 4dr LS w/1LS

Hilltop Chevrolet
Ron Currier | 603.692.2121 | ron@hilltopchevy.com

Vehicle: [Retail] 2021 Chevrolet Equinox (1XX26) AWD 4dr LS w/1LS (Complete)

Price Summary

PRICE SUMMARY

	MSRP
Base Price	$28,000.00
Total Options	($4,195.00)
Vehicle Subtotal	$23,805.00
Destination Charge	$1,195.00
Grand Total	**$25,000.00**

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Data Version: 14404. Data Updated: Aug 4, 2021 11:42:00 PM PDT.

Hilltop Chevrolet
Ron Currier | 603.692.2121 | ron@hilltopchevy.com

Vehicle: [Retail] 2021 Chevrolet Equinox (1XX26) AWD 4dr LS w/1LS (✓ Complete)

Selected Model and Options

MODEL

CODE	MODEL	MSRP
1XX26	2021 Chevrolet Equinox AWD 4dr LS w/1LS	$28,000.00

COLORS

CODE	DESCRIPTION
GAN	Silver Ice Metallic (Available on all models including those with (WBL) Redline Edition.)

EMISSIONS

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
FE9	Emissions, Federal requirements	0.00 lbs	0.00 lbs	$0.00

ENGINE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
LYX	Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT (170 hp [127.0 kW] @ 5600 rpm, 203 lb-ft of torque [275.0 N-m] @ 2000 - 4000 rpm) (STD)	0.00 lbs	0.00 lbs	$0.00

TRANSMISSION

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
MNH	Transmission, 6-speed automatic, electronically-controlled with overdrive includes Driver Shift Control (STD)	0.00 lbs	0.00 lbs	$0.00

AXLE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
FX6	Axle, 3.87 final drive ratio (AWD only.)	0.00 lbs	0.00 lbs	$0.00

PREFERRED EQUIPMENT GROUP

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
1LS	LS Preferred Equipment Group includes standard equipment	0.00 lbs	0.00 lbs	$0.00

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Data Version: 14404. Data Updated: Aug 4, 2021 11:42:00 PM PDT.

Hilltop Chevrolet
Ron Currier | 603.692.2121 | ron@hilltopchevy.com

Vehicle: [Retail] 2021 Chevrolet Equinox (1XX26) AWD 4dr LS w/1LS (✓ Complete)

WHEELS

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
RSB	Wheels, 17" (43.2 cm) aluminum (STD)	0.00 lbs	0.00 lbs	$0.00

TIRES

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
5CY	Tires, P225/65R17 all-season blackwall (AWD only.) (STD)	0.00 lbs	0.00 lbs	$0.00

PAINT

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
GAN	Silver Ice Metallic (Available on all models including those with (WBL) Redline Edition.)	0.00 lbs	0.00 lbs	$0.00

SEAT TYPE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
AR9	Seats, front bucket (STD)	0.00 lbs	0.00 lbs	$0.00

SEAT TRIM

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
H72	Medium Ash Gray, Premium cloth seat trim	0.00 lbs	0.00 lbs	$0.00

RADIO

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
IOR	Audio system, Chevrolet Infotainment 3 system, 7" diagonal color touchscreen, AM/FM stereo. Additional features for compatible phones include: Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, Apple CarPlay and Android Auto capable. (STD)	0.00 lbs	0.00 lbs	$0.00

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Data Version: 14404. Data Updated: Aug 4, 2021 11:42:00 PM PDT.

Hilltop Chevrolet
Ron Currier | 603.692.2121 | ron@hilltopchevy.com

Vehicle: [Retail] 2021 Chevrolet Equinox (1XX26) AWD 4dr LS w/1LS (✓ Complete)

ADDITIONAL EQUIPMENT - PACKAGE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
PCR	LS Convenience Package includes (AG1) 8-way power driver seat adjuster, (AL9) 2-way power driver lumbar control and (AKO) deep -tinted rear glass	0.00 lbs	0.00 lbs	$685.00

ADDITIONAL EQUIPMENT - EXTERIOR

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
AKO	Glass, deep-tinted, rear (Included and only available with (PCR) LS Convenience Package on Retail orders. Included with (PCR) LS Convenience Package on Fleet or Government orders. Individually available to order with Fleet or Government orders.)	0.00 lbs	0.00 lbs	Inc.
VK3	License plate front mounting package (will be forced on orders with ship-to states that require a front license plate)	0.00 lbs	0.00 lbs	$40.00

ADDITIONAL EQUIPMENT - INTERIOR

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
AG1	Seat adjuster, driver 8-way power with 2-way power lumbar (Included and only available with (PCR) LS Convenience Package on Retail orders. Included with (PCR) LS Convenience Package on Fleet or Government orders. Individually available to order with Fleet or Government orders.)	0.00 lbs	0.00 lbs	Inc.
AL9	Seat adjuster, 2-way power driver lumbar control (Included and only available with (AG1) 8-way power driver seat adjuster.)	0.00 lbs	0.00 lbs	Inc.

CUSTOM EQUIPMENT

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
BID	Fleet allowance/Bid	0.00 lbs	0.00 lbs	($4,247.00)
bid 2	loyalty rebate	0.00 lbs	0.00 lbs	($673.00)
	Options Total	**0.00 lbs**	**0.00 lbs**	**($4,195.00)**

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Data Version: 14404. Data Updated: Aug 4, 2021 11:42:00 PM PDT.

John Huckins

From: ryan@dipriziogmc.com
Sent: Thursday, August 5, 2021 3:42 PM
To: John Huckins
Subject: DiPrizio GMC Terrain Quote
Attachments: 225655001_848915429088729_4265948018253876861_n.jpg

[EXTERNAL]

Good afternoon,
Attached is the build spec and quote of the terrain for you guys, i selected white as the color as it doesn't cost any extra.
Fleet price $ 26,095
I hope this works for you guys and i look forward to hearing back from you.

Best,

Ryan Gibbs
DiPrizio GMC Trucks, Inc.
603-473-2372
www.dipriziogmc.com
ryan@dipriziogmc.com

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BAC: 119270 BFC: 1 Name: DI PRIZIO GMC TRUCKS, INC.

Choose Model Choose Options Summary

RELATED LINKS
- View My Allocation and Constraints
- View Stored Configurations
- US On-Line Order/Reference Guide

Review the vehicle configuration information in order to ensure that it is correct. If you need to make a change click "Back" to return to the Configure a New Vehicle: Select Options screen. Click "Submit as Preliminary Order" to submit this configuration as a preliminary order. Click "Save in Stored Configurations" in order to store this configuration. Click "Cancel" to cancel the entire configuration.

Note: A submitted preliminary order is at Event Code 1100 (Preliminary Order Accepted).

View Customer Version

Model Information

Model Year: 2022 Division: GMC Allocation Group: TERAIN

Model: TXB26 - Terrain : SLE AWD Order Type: TRE-Retail Stock

DAN: BARNT UPDATE

Stock No: UPDATE Quantity: 1

MSRP: $29,500.00 MSRP W/DFC: $30,695.00

Preferred Equipment Group †

PEG: 3SA

Town of Barrington

Quote

$26,095

Color

Primary Color: GAZ - Summit White

Trim

HEW: Jet Black, Premium cloth seat trim

Options

- 5CY: Tires, P225/65R17 all-season blackwall
- AG6: Seat, front passenger 4-way manual, fore/aft, up/down with recline
- AH3: Seat, driver 4-way manual, fore/aft, up/down with recline
- B34: Floor mats, carpeted front
- B35: Floor mats, carpeted rear
- K34: Cruise control, electronic with set and resume speed
- [illegible]: Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT
- [illegible]: Transmission, 9-speed automatic 9T45, electronically-controlled with overdrive
- C7: Emissions override, Federal
- NE1: Emissions, Connecticut, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington state
- RJA: Tire, spare, T135/70R16 blackwall
- RSB: Wheels, 17" x 7" (43.2 cm x 17.8 cm) Silver painted aluminum
- TB4: Liftgate, rear manual
- TQ5: Headlamp control, IntelliBeam auto high beam
- UE4: Following Distance Indicator
- UEU: Forward Collision Alert
- UHX: Lane Keep Assist with Lane Departure Warning
- UHY: Automatic Emergency Braking
- UKJ: Front Pedestrian Braking
- UVC: Rear Vision Camera, integrated into audio system display
- VK3: License plate front mounting package

John Huckins

From: Dennis Williams <gmctruck@comcast.net>
Sent: Thursday, August 5, 2021 3:08 PM
To: John Huckins
Subject: RE: Building Inspectors vehicle

Holloway GMC

[EXTERNAL]

Attention: John Huckins

Thank you for your inquiry on your town's building inspectors vehicle replacement.

We are pleased that we can offer you the following:

Final pricing: $ 26,095 on an ordered 2022 GMC Terrain SLE 4 Door/ AWD with the following equipment. Including incentives, The town of Barrington, NH is responsible for local taxes, Title Fees and registration.

Delivery time : TBD.

Terms: TBD

Model Information

Model Year: 2022	Distrib.Entity: FLT Fleet	Order Type: FBC-Fleet Political Subdivision
Division: GMC	Allocation Group: TERAIN	
Model: TXB26 - Terrain : SLE AWD		

Thank you very much for the opportunity,

Dennis Williams

Fleet/ Commercial Department
Telephone: 603 436-1700
Email: GMCtruck@comcast.net

Sent from Mail for Windows 10

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Configuration Information

PEG:	3SA
Primary Color:	GAZ - Summit White
Engine:	LYX - Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT
Transmission:	M3U - Transmission, 9-speed automatic 9T45, electronically-controlled with overdrive
Trim:	HEW - Jet Black, Premium cloth seat trim
Emissions:	NE1 - Emissions, Connecticut, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington state requirements
Requested TPW:	

Options: 5CY, AG6, AH3, B34, B35, K34, LYX, M3U, NC7, NE1, NWN, PDO, RJA, RSB, TB4, TQ5, UE4, UEU, UHX, UHY, UKJ, UVC, VK3

Hide Descriptions | MSRP | Invoice

5CY : Tires, P225/65R17 all-season blackwall

AG6 : Seat, front passenger 4-way manual, fore/aft, up/down with recline

AH3 : Seat, driver 4-way manual, fore/aft, up/down with recline

B34 : Floor mats, carpeted front

B35 : Floor mats, carpeted rear

K34 : Cruise control, electronic with set and resume speed

LYX : Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT

M3U : Transmission, 9-speed automatic 9T45, electronically-controlled with overdrive

NC7 : Emissions override, Federal

NE1 : Emissions, Connecticut, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington state requirements

NWN : Exhaust, single-outlet stainless-steel with hidden, turned-down tip

PDO : GMC Pro Safety

RJA : Tire, spare, T135/70R16 blackwall

RSB : Wheels, 17" x 7" (43.2 cm x 17.8 cm) Silver painted aluminum

TB4 : Liftgate, rear manual

TQ5 : Headlamp control, IntelliBeam auto high beam

UE4 : Following Distance Indicator

UEU : Forward Collision Alert

John Huckins

From: Leroy Marshall <lmarshall@keyauto.com>
Sent: Thursday, August 5, 2021 4:14 PM
To: John Huckins
Subject: FW: Xerox Scan
Attachments: Xerox Scan_08052021160049.pdf

[EXTERNAL]

-----Original Message-----
From: Leroy Marshall
Sent: Thursday, August 5, 2021 4:05 PM
To: jhunkins@barrington.nh.gov
Subject: FW: Xerox Scan

Hello John
Here's the Quote on the 2021 Chevrolet Equinox LS AWD Thank you LeRoy Marshall Portsmouth Chevrolet Inc.
549 US Highway 1 By Pass
Portsmouth Nh 03801
lmarshall@keyauto.com
603.319.0173 Direct Line
603.767.5951 Cell

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Vehicle Locator

Dealer Information

PORTSMOUTH CHEVROLET, INC.
549 US HIGHWAY 1 BYPASS
PORTSMOUTH, NH 03801
Phone: 603-436-5010
Fax: 603-766-6647

3GNAXSEV6MS174421

Model Year: 2021
Make: Chevrolet
Model: Equinox
1XX26-LS AWD
PEG: 1LS-LS Model - 1.5L
Primary Color: GAZ-Summit White
Trim: H72-Cloth, Medium Ash Gray
Engine: LYX-1.5L Turbo Gas Engine
Transmission: MNH-6 Speed Automatic Transmission

Event Code: 5000-Delivered to Dealer
Order #: ZNXJBQ
MSRP: $30,080.00

Order Type: TRE-Retail Stock
Stock #: CH21350
Inventory Status: Available
Total Cash Allowance:* $3,000.00 (Expires on 08/31/2021)

Total Cash Allowance:* $3,000.00 (Expires on 08/31/2021)

Additional Vehicle Information

GM Marketing Information

Vehicle Options

Chargeable Options	MSRP
PCR-LS Convenience Package	$685.00
SFZ-LPO, Black Bowtie Emblem Kit	$200.00

No Cost Options

LYX-1.5L Turbo Gas Engine
MNH-6 Speed Automatic Transmission
NE1-State Specific Emissions

Other Options

1LS-LS Model - 1.5L
AG1-Power Driver Seat 8-way with 2-way power lumbar
GAZ-Summit White
IOR-Chevrolet Infotainment 3
NC7-Emissions Override, Federal
RSB-17" x 7" Aluminum Wheels
U2J-XM Radio Not Installed
UEU-Forward Collison Alert
UHY-Automatic Emergency Braking
5CY-225/65R17 All Season Tires V2
FJW-Gasoline E15
H72-Cloth, Medium Ash Gray
K34-Electroinc Cruise Control
PED-Chevy Safety Assist Package
TB4-Liftgate, Manual
UE4-Following Distance Indicator
UHX-Lane Keep Assist w/Lane Departure Warning
VK3-Front License Plate Mounting Kit

"~" indicates vehicle belongs to Trading Partner's inventory

Disclaimer:

GM has tried to make the pricing information provided in this summary accurate. Please refer to actual vehicle invoice, however, for complete pricing information. GM will not make any sales or policy adjustments in the case of inaccurate pricing information in this summary.

Cash Allowance is calculated based on your dealer's Zip Code. Customer must take delivery by 08/31/2021.

Portsmouth Chevrolet
Key

549 US HIGHWAY 1 BYPASS PORTSMOUTH, NH 03801
(603) 436-5010 · www.keyauto.com

LIEN _____

Stock # CH21350 Date 8/5/2021

BUYER(S) TOWN OF BARRINGTON DOB _____ ~~SSN~~ FAN 000815808
BUYER(S) _____ DOB _____ SSN _____
TELEPHONE: HOME _____ WORK 603 6640330 SALESPERSON _____
RES. ADD: P.O. BOX 660 BARRINGTON NH 03825 E-MAIL ADD: _____
MAIL ADD: _____ ☒ NEW ☐ USED ☐ DEMO

YOU THE BUYER(S) HEREBY AGREE TO PURCHASE FROM SELLER THE FOLLOWING MOTOR VEHICLE.

MAKE CHEVROLET	YEAR MODEL 2021 EQUINOX	BODY STYLE SUV	COLOR WHITE
SER. NO. 3GNAXSEV6MS174421	CYL. 4	TRANS. AUTO ☑ STD. ☐	DEL. DATE:

CASH PRICE OF VEHICLE	30080	00
ACCESSORIES		
BEDLINER		
PAINT PROTECTION		
UNDERCOAT		
DEALER INSTALLED OPTIONS		
MISC.		
MILEAGE 9		
TOTAL	30,080	00
TITLE FEE	27	00
ADMINISTRATION FEE	599	00
(1) TOTAL CASH DELIVERED PRICE		
REBATE	4000	00
DEPOSIT		
CASH ON DELIVERY	26706	00
TRADE ALLOWANCE		
LESS LIEN		
NET ALLOWANCE ON TRADE		
AMOUNT TO BE FINANCED		
(2) TOTAL (Same as #1)		

CASH OR CERTIFIED CHECK ON DELIVERY

LIEN HOLDER
ADDRESS
CITY
PHONE ACCT:
PAYOFF AMT. TILL:
TALKED TO PER DIEM:

DESCRIPTION OF TRADE-IN

MAKE	MODEL	TYPE	YEAR	MILEAGE 117042	
SER. NO.		TITLE NO.		CYL.	TRANS
				GAS	DIESEL

By signing this contract you agree to buy the vehicle described above from the seller, on the terms and conditions listed above. This contract supersedes all oral representation made by the seller or its agent prior to the execution of this contract.

You agree that the seller may keep the cash deposit as liquidated damages if you breach this contract. Some of the ways in which you may breach this contract are cancelling this contract after: 1) the seller may no longer cancel his order from the manufacturer, 2) the seller has performed services on the vehicle, 3) the seller has taken other actions in reliance on your signing this contract

NOTICE TO BUYER: 1. READ THIS CONTRACT BEFORE SIGNING.
2. YOU ARE ENTITLED TO AN EXACT COPY OF THE CONTRACT YOU SIGN.

YOU, THE BUYER, ACKNOWLEDGE THAT YOU HAVE READ THIS CONTRACT AND HAVE RECEIVED A COMPLETED COPY OF THIS CONTRACT. YOU ALSO CERTIFY THAT YOU ARE OF LEGAL AGE TO EXECUTE BINDING CONTRACTS IN THIS STATE. THIS CONTRACT IS NOT BINDING UNTIL APPROVED BY THE SELLER.

Buyer's Signature _____ Date _____

Co-Buyer's Signature _____ Date _____

Manager's Approval Le Rien Marshall Date 5th August 2021

John Huckins

From: Portsmouth Ford <portsmouthford@portsmouthford.forddirectcrmpro.com>
Sent: Thursday, August 5, 2021 2:52 PM
To: John Huckins
Subject: Thank you for contacting Portsmouth Ford

[EXTERNAL]

Hello John ,

I hope you are well! My name is James. I work in the Internet Department here at Portsmouth Ford. Thank you very much for calling in today. As agreed I am going to put a link to the Escape model that we have down below for you. As discussed, the price for this vehicle is $28,385. There is also a $1,500 trade in assistance bonus cash rebate as I had mentioned over the phone that goes above and beyond the value of the trade itself. Please let me know your thoughts on this!

https://www.portsmouthford.com/new-Portsmouth-2021-Ford-Escape-S-1FMCU9F66MUA26629

Thank you and I look forward to your response.

Schedule Your

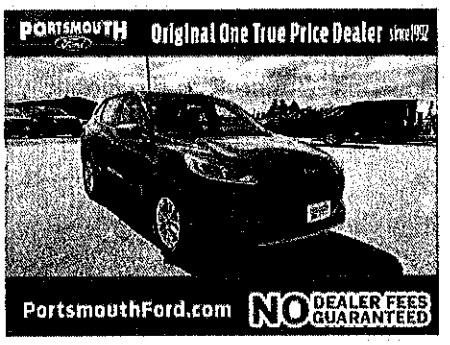
FINANCE APPLICATION

Portsmouth Ford

400 Spaulding Turnpike, Route 16 , Portsmouth, New Hampshire 03801
Portsmouth, NH 03801
https://www.portsmouthford.com

Sales: 6034331221
Service: 6034331221
Quick Lane: 6034273019

2021 Ford Escape S



Body Style: 4D Sport Utility
Model Code: U9F
Engine: 1.5L EcoBoost® Engine with Auto Start-Stop Technology
Transmission: 8-Speed Automatic
Drive Type: AWD
Ext. Color: Antimatter Blue Metallic
Int. Color: Ebony
MPG: 26 City / 31 Hwy
VIN #: 1FMCU9F66MUA26629
Stock #: P15549

MSRP:	$28,385
Ford Conditional Rebates:	
Retail Trade-In Assistance Bonus Cash	-$1,500
RCL Renewal	-$1,000
2021 First Responder Direct Offer	
2021 Military Appreciation	-$500
Direct Offer	-$500
2021 College Student Purchase Program Direct Offer	-$750

2021 Ford Escape S Antimatter Blue Metallic 1.5L EcoBoost 4D Sport UtilityWHY BUY FROM PORTSMOUTH FORD -NO DEALER FEES GUARANTEED -ORIGINAL ONE PRICE DEALER FOR 30 YEARS -PORTSMOUTH FORD ADVANTAGE PROGRAM FREE 1 YEAR -LARGEST INVENTORY IN NEW ENGLAND.

28385
-1500
26885

Standard Equipment

Exterior

- Active Grille Shutters
- Dual Exhaust Chrome Tips
- Easy Fuel Capless Filler
- Headlamp Courtesy Delay
- Headlamps - Auto Halogen
- Mirrors - Power Glass/ Manual Fold
- Rear Int Wiper/Wash/Dfrst
- Rear Spoiler
- Taillamps-Led

Functional

- Am/Fm Stereo W/6 Speakers
- Auto Start Stop Tech
- Blis W/Cross-Traffic Alert
- Brakes, 4-Wheel Disc/Abs
- Curve Control
- Electric Parking Brake

- Ford Co-Pilot360
- Fordpass Connect 4Gwi-Fi Hotspot Telematics Modem
- Power Locks And Windows
- Power Steering W/Epas
- Rear View Camera
- Remote Keyless Entry
- Sync With Applink

Interior

- 1-Touch Down Driver Window
- Cloth Bucket Front Seats
- Dual Visor Vanity Mirrors
- Illuminated Entry System
- Manual A/C, Single Zone
- Manual Driv Seat - 6-Way
- Manual Pass Seat - 4-Way
- Powerpoints - 12V
- Rotary Gear Shift Dial
- Smart Charging Usb Ports
- Split Fold/Slide Rear Seat
- Steering:Tilt/Telescope, Cruise & Audio Controls

Safety

- Advancetrac With Rsc
- Airbag - Driver Knee
- Airbags - Dual Stage Front
- Airbags - Front Seat Mounted Side Impact
- Airbags - Safety Canopy
- Latch Child Safety System
- Personal Safety System
- Securilock Anti-Theft Sys
- Sos Post-Crash Alert Sys
- Tire Pressure Monit Sys

Technical Specifications

Brakes

- Brake ABS System: 4-Wheel
- Brake Type: 4-Wheel Disc
- Disc - Front (Yes or): Yes
- Disc - Rear (Yes or): Yes

Cargo Area Dimensions

- Cargo Area Length : Floor to Seat 1 (in)
- Cargo Area Length : Floor to Seat 2 (in)
- Cargo Area Width : Beltline (in)
- Cargo Box (Area) Height (in): 34.8
- Cargo Box Width : Wheelhousings (in)
- Cargo Volume to Seat 1 (ft^3): 65.4
- Cargo Volume to Seat 2 (ft^3): 37.5
- Cargo Volume to Seat 3 (ft^3): 37.5

Emissions

- Tons/yr of CO_2 Emissions : 15K mi/year

Exterior Dimensions

- Height, Overall (in): 66.1
- Length, Overall (in): 181.3
- Min Ground Clearance (in): 7.3
- Track Width, Front (in): 62.4
- Track Width, Rear (in): 61.8
- Wheelbase (in): 106.7
- Width, Max w/o mirrors (in): 74.1

Fuel Tank

- Fuel Tank Capacity, Approx (gal): 14.8

Interior Dimensions

- Front Head Room (in): 40
- Front Hip Room (in): 55.2
- Front Leg Room (in): 42.4
- Front Shoulder Room (in): 57.6
- Passenger Capacity: 5
- Passenger Volume (ft^3): 104
- Second Head Room (in): 39.3
- Second Hip Room (in): 53.3
- Second Leg Room (in): 40.7
- Second Shoulder Room (in): 56

Mileage

- EPA Fuel Economy Est - City (MPG): 26
- EPA Fuel Economy Est - Hwy (MPG): 31
- Fuel Economy Est-Combined (MPG): 28

Steering

- Steering Type: Rack-Pinion
- Turning Diameter - Curb to Curb (ft): 38.4

Summary

- Body Style: Sport Utility
- Vehicle Name: Ford Escape

Suspension

- Suspension Type - Front (Cont.): Strut
- Suspension Type - Front: Strut
- Suspension Type - Rear (Cont.): Short And Long Arm
- Suspension Type - Rear: Short And Long Arm

Tires

- Front Tire Size: P225/65HR17
- Rear Tire Size: P225/65HR17

Trailering

- Dead Weight Hitch - Max Tongue Wt. (lbs): 200

- Dead Weight Hitch - Max Trailer Wt. (lbs): 2000
- Maximum Trailering Capacity (lbs): 2000
- Wt Distributing Hitch - Max Tongue Wt. (lbs): 200
- Wt Distributing Hitch - Max Trailer Wt. (lbs): 2000

Vehicle

- EPA Classification: Small SUV 4WD

Weight Information

- Base Curb Weight (lbs): 3474

Wheels

- Front Wheel Material: Steel
- Front Wheel Size (in): 17 X 7
- Rear Wheel Material: Steel
- Rear Wheel Size (in): 17 X 7

- Equipment Group 100A
- 3.81 Axle Ratio
- Wheels: 17" Steel w/Sparkle Silver-Painted Covers
- Wheels: 17" Shadow Silver-Painted Aluminum
- Cloth Front Bucket Seats
- AM/FM Stereo
- Front License Plate Bracket
- Front & Rear Floor Liners w/o Carpet Mats
- SYNC Communications & Entertainment System
- FordPass Connect
- 4-Wheel Disc Brakes
- 6 Speakers
- Air Conditioning
- Electronic Stability Control
- Front Bucket Seats
- Front Center Armrest
- Spoiler
- Tachometer
- ABS brakes
- AM/FM radio
- Brake assist
- Bumpers: body-color
- Delay-off headlights
- Driver door bin
- Driver vanity mirror
- Dual front impact airbags
- Dual front side impact airbags
- Four wheel independent suspension
- Front anti-roll bar
- Front reading lights
- Fully automatic headlights
- Illuminated entry
- Knee airbag
- Low tire pressure warning
- Occupant sensing airbag
- Outside temperature display
- Overhead airbag
- Overhead console

- Panic alarm
- Passenger door bin
- Passenger vanity mirror
- Power door mirrors
- Power steering
- Power windows
- Radio data system
- Rear anti-roll bar
- Rear reading lights
- Rear window defroster
- Rear window wiper
- Remote keyless entry
- Speed control
- Speed-sensing steering
- Split folding rear seat
- Steering wheel mounted audio controls
- Telescoping steering wheel
- Tilt steering wheel
- Traction control
- Trip computer
- Variably intermittent wipers
- Speed-Sensitive Wipers
- Compass
- Ignition disable
- Exterior Parking Camera Rear
- Auto High-beam Headlights
- Emergency communication system: 911 Assist

Warranty Information

- 3Yr/36,000 Bumper / Bumper
- 5Yr/60,000 Powertrain
- 5Yr/60,000 Roadside Assist

While we make every effort to ensure the data listed here is correct, there may be instances where some of the options or vehicle features may be listed incorrectly as we get data from multiple data sources. PLEASE MAKE SURE to confirm the details of this vehicle with the dealer to ensure its accuracy. Dealer cannot be held liable for data that is listed incorrectly.

While we make every effort to ensure the data listed here is correct, there may be instances where some of the factory rebates, incentives, options or vehicle features may be listed incorrectly as we get data from multiple data sources. PLEASE MAKE SURE to confirm the details of this vehicle (such as what factory rebates you may or may not qualify for) with the dealer to ensure its accuracy. Dealer cannot be held liable for data that is listed incorrectly.

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www.portsmouthford.com 8/5/2021 7:23:29 PM

QUIRKBUICK GMC

Date/Time: Aug 5, 2021 02:20 PM
Buyer: John Huckins
Phone: H: (603) 664-0330

Salesperson: Teresa Nemr

2021 GMC Terrain, Body Type:Sport Utility G17744

Color:Ebony Twilight Metallic, 13 Miles VIN:3GKALTEV2ML343018

Cash	Balance Due
$ Down	
$0	**$29,406**

MSRP/Retail	**$33,760.00**
Total Savings	**$4,810.00**
Adjusted Price	**$28,950.00**
Government Fees	**$57.00**
Doc Fee	**$399.00**
Total Balance Due	**$29,406.00**

X
Customer Signature

X
Manager Signature

Date

Date

Estimated APR and payments subject to final bank approval.

John Huckins

From: Steve Pouliot <steve.pouliot@irwinzone.com>
Sent: Tuesday, August 3, 2021 4:46 PM
To: John Huckins
Subject: escape
Attachments: SKM_4750210803161000.pdf

[EXTERNAL]

John:

This is the least expensive Escape on the lot.

Steve Pouliot
Fleet/Commercial Sales Manager
Irwin Automotive Group
(D) 603 581 2945
59 Bisson Ave | Laconia NH 03246
www.irwinzone.com

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LOU-007088 NH 9-NORMAL,NB,1070AP,MC111 2357 120210318 BLEND 1566

ULC			U	R	NH			
CERT	CERT	CERT	TRD	RAMP	BUMP	CAMP	BOOK	EXFL

1FMCU9G60 MUA49032 NB GU13

Ford

Go Further

ford.com

VEHICLE DESCRIPTION

ESCAPE AWD

MU A49032

2021 ESCAPE SE AWD
106.7" WHEELBASE
1.5L ECOBOOST W/START-STOP
8-SPD AUTO TRANSMISSION

EXTERIOR
CARBONIZED GRAY
INTERIOR
DARK EARTH GRAY CLOTH SEATS

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR
- ACTIVE GRILLE SHUTTERS
- DOOR HANDLES - BODY COLOR
- DUAL EXHAUST CHROME TIPS
- EASY FUEL® CAPLESS FILLER
- HEADLAMP COURTESY DELAY
- HEADLAMPS - AUTO HALOGEN
- PRIVACY GLASS - REAR DOORS
- REAR INT WIPER/WASH/DFRST
- REAR SPOILER
- TAILLAMPS-LED

INTERIOR
- 1-TOUCH DOWN DRIVER WINDOW
- DUAL ILLUM VIS VANITY MIRR
- ILLUMINATED ENTRY SYSTEM
- MANUAL PASS SEAT - 4-WAY
- POWERPOINTS - 12V
- ROTARY GEAR SHIFT DIAL
- SPLIT FOLD/SLIDE REAR SEAT
- STEERING:TILT/TELESCOPE, CRUISE & AUDIO CONTROLS
- USB A (1) AND C (1)

FUNCTIONAL
- AM/FM STEREO W/6 SPEAKERS
- AUTO START STOP TECH
- BLIS W/CROSS-TRAFFIC ALERT
- ELECTRIC PARKING BRAKE
- FORD CO-PILOT360™
- FORDPASS™ CONNECT 4GWI-FI HOTSPOT TELEMATICS MODEM
- INTELLIGENT ACCESS W/PUSH BUTTON START
- REAR VIEW CAMERA
- SIRIUSXM® - SVC N/A AK&HI
- SYNC®3 8" SCRN W/APPLINK®

SAFETY/SECURITY
- ADVANCETRAC® WITH RSC®
- AIRBAG - DRIVER KNEE
- AIRBAGS - DUAL STAGE FRONT
- AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT
- AIRBAGS - SAFETY CANOPY®
- LATCH CHILD SAFETY SYSTEM
- PERSONAL SAFETY SYSTEM™
- SECURILOCK® ANTI-THEFT SYS
- SOS POST-CRASH ALERT SYS™
- TIRE PRESSURE MONIT SYS

WARRANTY
- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

INCLUDED ON THIS VEHICLE	(MSRP)
EQUIPMENT GROUP 200A	
OPTIONAL EQUIPMENT/OTHER	
225/65R17 102H A/S BSW2 TIRES	
MINI SPARE WHEEL/TIRE	110.00
SUPPLEMENTAL PTC HEATER	NO CHARGE
17" SHDW SLVR-PNTD ALUM WHEELS	
FRONT LICENSE PLATE BRACKET	NO CHARGE

PRICE INFORMATION	(MSRP)
BASE PRICE	$28,110.00
TOTAL OPTIONS/OTHER	110.00
TOTAL VEHICLE & OPTIONS/OTHER	28,220.00
DESTINATION & DELIVERY	1,245.00

RAMP ONE: RA8F

RAMP TWO:

RAIL

ITEM #: 11-2007 O/T 2

TOTAL MSRP $29,465.00

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MC111 N RB 2X 115 007088 03 11 21

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

28 MPG combined city/hwy

26 city 31 highway

3.6 gallons per 100 miles

Small SUVs range from 16 to 120 MPG. The best vehicle rates 141 MPGe.

You save **$250** in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost **$1,450**

Fuel Economy & Greenhouse Gas Rating (tailpipe only): 6 (1–10, Best)

Smog Rating (tailpipe only): 7 (1–10, Best)

This vehicle emits 318 grams CO_2 per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs $7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at $2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

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GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★

Based on the combined ratings of frontal, side and rollover.
Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash — Driver ★★★★★ / Passenger ★★★★★

Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weight.

Side Crash — Front seat ★★★★★ / Rear seat ★★★★★

Based on the risk of injury in a side impact.

Rollover ★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236

1FMCU9G60MUA49032

FordPass Connect™

Download the FordPass™ app* and you can:

Access Vehicle Control Features
- Remotely start, lock and unlock your vehicle.
- Locate your vehicle and check approximate fuel range.
- Receive vehicle health alerts.

Activate 4G LTE Wi-Fi Hotspot
- New vehicles include a 3-month or 3GB data (whichever comes first) Wi-Fi trial.
- Connect up to ten Wi-Fi-equipped devices.

The FordPass Connect™ system is active and sending vehicle data (e.g. telematics) to Ford. See Vehicle Settings for connectivity options.

FORD PROTECT™

Insist on Ford Protect! The only extended service plan fully backed by Ford and honored at every Ford dealership in the U.S., Canada and Mexico. See your Ford dealer or visit www.FordOwner.com.

WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 1FMCU9G60MUA49032 TO 48029

Msg & Data rates may apply. Text HELP for help

www.ford.com/help/privacy-terms/

08/03/2021

1202103181566

John Huckins

From: Bill Grattan <assistance@hamptonford.com>
Sent: Thursday, August 5, 2021 4:25 PM
To: John Huckins
Subject: Escape
Attachments: windowsticker.pdf

[EXTERNAL]

Hi John,

Here is the information you requested! The price of the vehicle is 30160 plus 399 for administration and title fee for a total of 30599 out the door. Please let me know if we can help as soon as possible because inventories are very scarce.

Thank You,
Bill Grattan

Bill Grattan
Product Specialist
177 Lafayette Rd., North Hampton, NH

LOU-006475 NH 9-NORMAL,NB,106475,MB191 511 120210226 BLEND 6475

ULC			U	R	NH			
CERT	CERT	CERT	TRD	RAMP	BUMP	CAMP	BOOK	EXFL

1FMCU9G65 MUA29858 NB GU13

Ford

Go Further

ford.com

VEHICLE DESCRIPTION

ESCAPE AWD

MU A29858

2021 ESCAPE SE AWD
106.7" WHEELBASE
1.5L ECOBOOST W/START-STOP
8-SPD AUTO TRANSMISSION

EXTERIOR
CARBONIZED GRAY
INTERIOR
DARK EARTH GRAY CLOTH SEATS

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR
- ACTIVE GRILLE SHUTTERS
- DOOR HANDLES - BODY COLOR
- DUAL EXHAUST CHROME TIPS
- EASY FUEL® CAPLESS FILLER
- HEADLAMP COURTESY DELAY
- HEADLAMPS - AUTO HALOGEN
- PRIVACY GLASS - REAR DOORS
- REAR INT WIPER/WASH/DFRST
- REAR SPOILER
- TAILLAMPS-LED

INTERIOR
- 1-TOUCH DOWN DRIVER WINDOW
- DUAL ILLUM VIS VANITY MIRR
- ILLUMINATED ENTRY SYSTEM
- MANUAL PASS SEAT - 4-WAY
- POWERPOINTS - 12V
- ROTARY GEAR SHIFT DIAL
- SPLIT FOLD/SLIDE REAR SEAT
- STEERING:TILT/TELESCOPE, CRUISE & AUDIO CONTROLS
- USB A (1) AND C (1)

FUNCTIONAL
- AM/FM STEREO W/6 SPEAKERS
- AUTO START STOP TECH
- BLIS W/CROSS-TRAFFIC ALERT
- ELECTRIC PARKING BRAKE
- FORD CO-PILOT360™
- FORDPASS™ CONNECT 4GWI-FI HOTSPOT TELEMATICS MODEM
- INTELLIGENT ACCESS W/PUSH BUTTON START
- REAR VIEW CAMERA
- SIRIUSXM® - SVC N/A AK&HI
- SYNC®3 8" SCRN W/APPLINK®

SAFETY/SECURITY
- ADVANCETRAC® WITH RSC®
- AIRBAG - DRIVER KNEE
- AIRBAGS - DUAL STAGE FRONT
- AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT
- AIRBAGS - SAFETY CANOPY®
- LATCH CHILD SAFETY SYSTEM
- PERSONAL SAFETY SYSTEM™
- SECURILOCK® ANTI-THEFT SYS
- SOS POST-CRASH ALERT SYS™
- TIRE PRESSURE MONIT SYS

WARRANTY
- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

INCLUDED ON THIS VEHICLE	(MSRP)
EQUIPMENT GROUP 200A	
OPTIONAL EQUIPMENT/OTHER	
225/65R17 102H A/S BSW2 TIRES	
FLR LINERS FR-RR W/O CRPT MTS	160.00
TIRE INFT/SLNT KIT NO SPR INC	
SUPPLEMENTAL PTC HEATER	NO CHARGE
17" SHDW SLVR-PNTD ALUM WHEELS	
COLD WEATHER PACKAGE	645.00
.LEATHER-WRAPPED STR WHEEL	
.HEATED STEERING WHEEL	
.MIRROR-PWR/HTD GLASS	
.ATC AIR CONDITIONER	
.REMOTE START SYSTEM	
FRONT LICENSE PLATE BRACKET	NO CHARGE

PRICE INFORMATION	(MSRP)
BASE PRICE	$28,110.00
TOTAL OPTIONS/OTHER	805.00
TOTAL VEHICLE & OPTIONS/OTHER	28,915.00
DESTINATION & DELIVERY	1,245.00

RAMP ONE RA8F

RAMP TWO

RAIL

ITEM #: 11-S201 O/T 2

TOTAL MSRP $30,160.00

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MB191 N RB 2X 115 006475 02 19 21

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

28 MPG combined city/hwy — 26 city — 31 highway

3.6 gallons per 100 miles

Small SUVs range from 16 to 120 MPG. The best vehicle rates 141 MPGe.

You **save $250** in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost **$1,450**

Fuel Economy & Greenhouse Gas Rating (tailpipe only): 6 (1 – 10 Best)

Smog Rating (tailpipe only): 7 (1 – 10 Best)

This vehicle emits 318 grams CO_2 per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs $7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at $2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles

Smartphone QR Code™

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★

Based on the combined ratings of frontal, side and rollover.
Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash — Driver ★★★★★ — Passenger ★★★★★

Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weight.

Side Crash — Front seat ★★★★★ — Rear seat ★★★★★

Based on the risk of injury in a side impact.

Rollover ★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236

FordPass Connect™

Download the FordPass™ app* and you can:

Access Vehicle Control Features
- Remotely start, lock and unlock your vehicle.
- Locate your vehicle and check approximate fuel range.
- Receive vehicle health alerts.

Activate 4G LTE Wi-Fi Hotspot
- New vehicles include a 3-month or 3GB data (whichever comes first) Wi-Fi trial.
- Connect up to ten Wi-Fi–equipped devices.

*Compatible with select smartphones. FordPass Connect™ service requires terms and fees for most features. Connectivity and related features depend on cellular network availability, signal strength, vehicle functionality and features. Vehicle owner must provide access to some features, and features and functions, including data and messaging, may be affected by vehicle modifications. See www.fordpass.com for full privacy policy.

The FordPass Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Ford. See in-vehicle Settings for connectivity options.

1FMCU9G65MUA29858

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Insist on Ford Protect! The only extended service plan fully backed by Ford and honored at every Ford dealership in the U.S., Canada and Mexico. See your Ford dealer or visit www.FordOwner.com.

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www.ford.com/help/privacy-terms/

1202102266475

07/31/2021

John Huckins

From: Stephanie Girouard <assistance@banks.dsmessage.com>
Sent: Thursday, August 5, 2021 2:39 PM
To: John Huckins
Subject: RE: Terrain Pricing

[EXTERNAL]

Hi John,

Below is the pricing for the Terrain that is currently here and available.

2021 GMC Terrain
SLE

VIN: 3GKALTEV0ML372162
Stock: G10945
4WD Sport Utility Vehicles
4 Cylinder Engine
9-Speed Automatic

VIEW DETAILS →

MSRP: $34,260
DEALER DISCOUNT: $557
REBATES: $3,050
DOC FEE: $196

SALE PRICE: $30,849

Banks Chevrolet-Cadillac Inc (http://www.banksautos.com)

2021 GMC Terrain SLE

Exterior Colors

()

MSRP:

$34,260

Selling Price:

$34,260

Internet Price:

$30,403

City

25

28

Hwy

Condition:	**NEW**
VIN:	**3GKALTEV0ML372162**
Stock #:	**G10945**
Transmission:	**9-Speed Automatic**
Exterior:	**Ebony Twilight Metallic**
Interior:	**Medium Ash Gray/Jet Black**

View More

NEXT ACTIONS

Schedule Test Drive

Trade In Appraisal

Payment Estimator

Request Information

Go to our Website (http://www.banksautos.com)

Vehicle Description

2021 GMC Terrain SLE AWD. 25/28 City/Highway MPG Price includes: $250 - Buick and GMC Purchase Loyalty Program. Exp. 08/31/2021 $3050 - Buick & GMC Consumer Cash Program. Exp. 08/31/2021

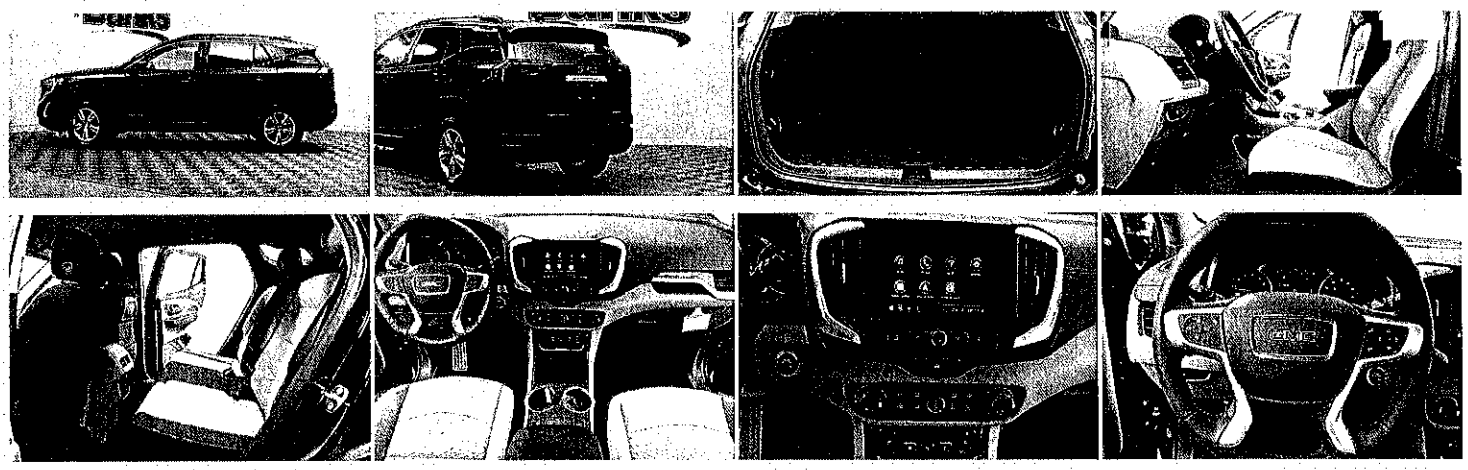
Vehicle Information

Condition	NEW
Year	2021
Make	GMC
Model	Terrain
VIN	3GKALTEV0ML372162
Stock	G10945
Style	4WD Sport Utility Vehicles
Engine	4 Cylinder Engine
Transmission	9-Speed Automatic
Exterior	Ebony Twilight Metallic
Interior	Medium Ash Gray/Jet Black

Gallery

Dealership Manufacturer

Banks Chevrolet-Cadillac Inc (http://www.banksautos.com)



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Features

Mechanical

Mechanical Features

- Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT (170 hp [127.0 kW] @ 5600 rpm, 203 lb-ft of torque [275.0 N-m] @ 2000 - 4000 rpm)
- Axle, 3.47 final drive ratio
- Keyless Start, push-button
- Engine control, stop-start system
- Driver Shift Controls
- Electronic Precision Shift, button and trigger based transmission interface
- Chassis, All-Wheel Drive System (All-wheel drive models only.)
- Suspension, front MacPherson strut
- Suspension, rear 4-link, non-isolated
- Brakes, 4-wheel antilock, 4-wheel disc, 11.8" front and 11.3" rear rotor size
- Brake, electronic parking
- Brake lining, high-performance, Duralife
- Trailering provisions, 1500 lbs. (680 kg)
- Capless fuel fill
- Exhaust, single outlet
- Mechanical jack with tools

Exterior

Interior

Safety

Entertainment

Specifications

Drivetrain

Drivetrain

Transmission

- Drivetrain All Wheel Drive
- Trans Order Code M3U
- Trans Type 9
- Trans Description Cont. Automatic
- First Gear Ratio (:1) 4.69
- Second Gear Ratio (:1) 3.31
- Third Gear Ratio (:1) 3.01
- Fourth Gear Ratio (:1) 2.44
- Fifth Gear Ratio (:1) 1.92
- Sixth Gear Ratio (:1) 1.44
- Reverse Ratio (:1) 2.96
- Final Drive Axle Ratio (:1) 3.47
- Transfer Case Gear Ratio (:1), High - TBD -
- Transfer Case Gear Ratio (:1), Low - TBD -
- Seventh Gear Ratio (:1) 1.00
- Eighth Gear Ratio (:1) 0.75
- Ninth Gear Ratio (:1) 0.62

Engine

- Engine Order Code LYX
- Engine Type Turbocharged Gas
- Displacement 1.5L/92
- Fuel System Direct Injection
- SAE Net Horsepower @ RPM 170 @ 5600
- SAE Net Torque @ RPM 203 @ 2000 - 4000

Chassis/Body

Emissions

Suspensions/Brakes

Interior Dimensions

Exterior Dimensions

Cargo Dimensions

Equipment

Safety

Safety Equipments

Air Bag - Frontal
- Driver Air Bag
- Passenger Air Bag
- Passenger Air Bag Sensor

Air Bag - Side
- Front Side Air Bag
- Front Head Air Bag
- Rear Head Air Bag

Brakes
- ABS
- 4-Wheel Disc Brakes

Safety Features
- Daytime Running Lights
- Traction Control
- Stability Control
- Lane Departure Warning
- Lane Keeping Assist
- Driver Restriction Features

Convenience

Exterior

Seats and Trim

Hours

Sales

Day	Open	Closed
Monday	8:00 AM	8:00 PM
Tuesday	8:00 AM	8:00 PM
Wednesday	8:00 AM	8:00 PM
Thursday	8:00 AM	8:00 PM
Friday	8:00 AM	8:00 PM
Saturday	8:00 AM	5:00 PM

Service

Day	Open	Closed
Monday	7:30 AM	5:00 PM
Tuesday	7:30 AM	5:00 PM
Wednesday	7:30 AM	5:00 PM
Thursday	7:30 AM	5:00 PM
Friday	7:30 AM	5:00 PM
Saturday	7:30 AM	2:00 PM

How can we help you?

First Name John

Last Name Huckins

Email Address jhuckins@barrington.nh.gov

Banks Chevrolet-Cadillac Inc (http://www.banksautos.com)

Message

Submit

John Huckins

From: Brandon Bradeen <bbradeen@keyauto.com>
Sent: Thursday, August 5, 2021 2:41 PM
To: John Huckins
Subject: 2021 GMC Terrain Window Sticker and Pricing
Attachments: Terrain WS.pdf

[EXTERNAL]

Hi John,

Attached is the window sticker of the Terrain along with the pricing.

MSRP:	$34,560.00
Rebates:	-$3,050.00
Doc fee:	$599
NH Title Fee:	$27
Total:	$32,136

Brandon Bradeen | Sales Advisor
Key Buick GMC of Somersworth
Office Phone: (603)842-5036

TOWN OF BARRINGTON CONFIDENTIALITY AND DISCLOSURE NOTICE:

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◀ PULL THIS STRIP TO EXPOSE ADHESIVE

GMC

2021 TERRAIN AWD SLE

EXTERIOR: SUMMIT WHITE
INTERIOR: JET BLACK

ENGINE, 1.5L TURBO DOHC 4-CYL
TRANSMISSION, 9-SPD AUTOMATIC

Visit us at www.gmc.com

STANDARD EQUIPMENT

ITEMS FEATURED BELOW ARE INCLUDED AT NO EXTRA CHARGE IN THE STANDARD VEHICLE PRICE SHOWN

OWNER BENEFITS

- 3 YEAR/36,000 MILE* BUMPER-TO-BUMPER LIMITED WARRANTY
- 5 YEAR/60,000 MILE* POWERTRAIN LIMITED WARRANTY, ROADSIDE ASSISTANCE & COURTESY TRANSPORTATION
- FIRST MAINTENANCE VISIT
- *WHICHEVER COMES FIRST SEE GMC.COM OR DEALER FOR TERMS, DETAILS & LIMITS

INTERIOR

- AIR CONDITIONING, SINGLE-ZONE MANUAL
- SEATBACK, PASSENGER SIDE, FLAT FOLDING
- POWER WINDOW W/ EXPRESS DRIVER UP/DOWN
- STEERING WHEEL, LEATHER-WRAPPED 4 SPOKE
- AUDIO SYSTEM, 6 SPEAKER
- DRIVER INFO DISPLAY, 4.2" MULTI-COLOR

EXTERIOR

- HEADLAMPS, HIGH INTENSITY DISCHARGE
- DAYTIME RUNNING LAMPS, LED SIGNATURE
- TAIL LAMPS, LED SIGNATURE

SAFETY & SECURITY

- GMC PRO SAFETY:
  *INTELLIBEAM-AUTO HIGH BEAM
  *FRONT PEDESTRIAN BRAKING
  *AUTOMATIC EMERGENCY BRAKING
  *LANE KEEP ASSIST W/ LANE DEPARTURE WARNING
  *FORWARD COLLISION ALERT
  *FOLLOWING DISTANCE INDICATOR
- REAR VISION CAMERA
- TEEN DRIVER
- REAR DR LOCKS,CHILD SECURITY
- THEFT DETERRENT SYSTEM
- TIRE PRESSURE MONITOR, W/ TIRE FILL ALERT (EXCL SPARE TIRE)

PERFORMANCE & MECHANICAL

- ELECTRONIC PRECISION SHIFT
- TRACTION SELECT SYSTEM
- COMPACT SPARE TIRE
- HILL DESCENT CONTROL
- STABILITRAK - STABILITY CONTROL SYSTEM W/ TRACTION CONTROL

CONNECTIVITY & TECHNOLOGY

- ONSTAR (R) SERVICES & 4G LTE WI-FI (R) AVAILABLE; SEE ONSTAR.COM FOR TERMS
- GMC INFOTAINMENT SYSTEM W/ 7" DIAG. COLOR TOUCHSCREEN ADDITIONAL FEATURES FOR COMPATIBLE PHONES INCLUDE: BLUETOOTH AUDIO STREAMING VOICE COMMAND PASSTHROUGH TO PHONE, ANDROID AUTO & APPLE CARPLAY CAPABLE
- USB CHARGING-ONLY PORTS, 2
- 2 USB PORTS, AUXILIARY INPUT JACK
- REMOTE KEYLESS/ REMOTE OPEN

MANUFACTURER'S SUGGESTED RETAIL PRICE

STANDARD VEHICLE PRICE	**$30,100.00**

OPTIONS & PRICING

OPTIONS INSTALLED BY THE MANUFACTURER (MAY REPLACE STANDARD EQUIPMENT SHOWN)

DRIVER CONVENIENCE PACKAGE: 1,375.00
- SEAT, DRIVER 8-WAY POWER WITH 2-WAY POWER LUMBAR
- DRIVER & FRONT PASSENGER HEATED SEATS
- REMOTE VEHICLE START
- AIR CONDITIONING, DUAL ZONE AUTOMATIC CLIMATE CONTROL
- ROOF RACK, SIDE RAILS

ELEVATION EDITION: 995.00
- WHEELS, 19" GLOSS BLACK PAINTED ALUMINUM
- DARKENED FRONT GRILLE
- BLACK ROOF SIDE RAILS
- BLACK CENTER CAPS, MIRROR CAPS, EXTERIOR ACCENTS & TRIM BADGING

INFOTAINMENT PACKAGE I: 895.00
- GMC INFOTAINMENT SYSTEM W/ 8" DIAG. HD COLOR TOUCHSCREEN CONNECTED NAV CAPABLE W/ NAV, VOICE RECOGNITION
- SIRIUSXM ALL ACCESS + SERVICE SUBSCRIPTION SOLD SEPARATELY BY SIRIUSXM AFTER 3 MTHS
- POWER OUTLET, 110-VOLT
- HD REAR VISION CAMERA
- 2 USB PORTS IN CENTER CONSOLE

TOTAL OPTIONS	$3,265.00
TOTAL VEHICLE & OPTIONS	$33,365.00
DESTINATION CHARGE	1,195.00
TOTAL VEHICLE PRICE*	**$34,560.00**

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

26 MPG
combined city/hwy

25 city
28 highway

Small SUVs range from 16 to 125 MPG. The best vehicle rates 141 MPGe.

3.8 gallons per 100 miles

You **spend $250** **more in fuel costs over 5 years** compared to the average new vehicle.

Annual fuel COST $1,550

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

5 (1 – 10 Best)

Smog Rating (tailpipe only)

7 (1 – 10 Best)

This vehicle emits 342 grams CO_2 per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs $7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at $2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov
Calculate personalized estimates and compare vehicles

Smartphone QR Code™

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★
Based on the combined ratings of frontal, side and rollover.
Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash — Driver ★★★★★ — Passenger ★★★★★
Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weight.

Side Crash — Front seat ★★★★★ — Rear seat ★★★★★
Based on the risk of injury in a side impact.

Rollover ★★★★
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★) with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA)
www.safercar.gov or 1-888-327-4236

Equipped with the safety and security of OnStar®

Visit onstar.com for details.

onstar.com/privacy

PARTS CONTENT INFORMATION

FOR VEHICLES IN THIS CARLINE:
U.S./CANADIAN PARTS CONTENT: 38%
MAJOR SOURCES OF FOREIGN PARTS CONTENT: MEXICO 40%

NOTE: PARTS CONTENT DOES NOT INCLUDE FINAL ASSEMBLY, DISTRIBUTION, OR OTHER NON-PARTS COSTS.

FOR THIS VEHICLE:
FINAL ASSEMBLY POINT:
SAN LUIS POTOSI, MEXICO
COUNTRY OF ORIGIN:
ENGINE: MEXICO
TRANSMISSION: UNITED STATES

This label has been applied pursuant to Federal law – Do not remove prior to delivery to the ultimate purchaser. "Includes Manufacturer's Recommended Pre-Delivery Service. Does not include dealer installed options and accessories not listed above, local taxes or license fees.

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ORDER NO ZGWPW2 SALES CODE E
SALES MODEL CODE TXB26
DEALER NO 33668
FINAL ASSEMBLY:
SAN LUIS POTOSI, MEXICO
VIN 3GKALTEV8ML369977 REISSUE

DEALER TO WHOM DELIVERED
KEY BUICK GMC OF SOMERSWORTH
120 RTE 108
SOMERSWORTH, NH 03878-1106

2019 MODEL YEAR VEHICLES STATE OF NEW HAMPSHIRE BID 2136-19

NH	VENDOR NAME:	WHITESIDE	BOB	MAC	NW HILLS	NW HILLS	MODERN	CENTRAL	HILLSBORO	HILLSBORO	IRWIN	GRAPPONE	MCFARLAND
SPEC	DESCRIPTION		HOWARD	MULKIN	CHEV	CDJR	DODGE	DODGE	CDJR	FORD	FORD	FORD	FORD
2011-01	**SEDAN - LARGE-5 / 6 PASS-4 DR**												
	VEHICLE 1 - 4 CYL 5 PASS	22,716.00		**21,449.00**	22,189.64								
	VEHICLE 3 - 6 CYL 5 PASS	22,163.00	38,995.00	**20,863.00**	21,603.24	21,299.00	21,075.00	21,479.00					
	VEHICLE 4 - 6 CYL 5 PASS-ALL WHEEL DRIVE	38,670.00	41,500.00			**23,997.00**	24,010.00	24,314.00					
	VEHICLE 5 - 8 CYL 5 PASS		53,995.00			26,891.00	**26,657.00**	27,062.00					
	VEHICLE 7 - 6 CYL 6 PASS				**21,603.24**								
2011-02	**SEDAN - MIDSIZE -5 PASS- 4 DR**												
	VEHICLE 1 - 4 CYL 5 PASS	18,200.00	21,300.00	**17,194.00**	17,843.14								
	VEHICLE 3 - 4 CYL 6 PASS		**21,650.00**										
2011-03	**SEDAN - COMPACT -5 PASS - 4 DR & 5DR**												
	VEHICLE 1 4 DOOR - 4 CYL - GAS		**17,100.00**										
	VEHICLE 2 5 DOOR - 4 CYL - GAS		**19,350.00**										
2011-04	**SEDAN-SUBCOMPACT, 4 PASS- 4 DR & 5DR**												
	VEHICLE 1 4 DOOR - 3 OR4 CYL - GAS	18,500.00	16,500.00	17,259.00	17,449.14						**15,265.00**		
	VEHICLE 2 5 DOOR - 3 OR 4 CYL - GAS	18,900.00		17,798.00	16,908.65						**15,541.00**		
2011-08	**VAN- MINI-5/7 PASSENGER - 2 WD**												
	VEHICLE 1 2WD - 4 CYL - GAS					**20,696.00**		21,632.00					
	VEHICLE 2 2WD - 6 CYL - GAS					21,488.00	21,283.00	**19,913.00**					
2011-10	**VAN- LARGE- 12 PASSENGER - 3/4TON-2WD & 4WD**												
	VEHICLE 1 2WD - 6 CYL - GAS	25,300.00		**24,280.00**	24,424.80								
	VEHICLE 2 2WD - 8/10 CYL - GAS	26,300.00		**25,155.00**	25,300.40								
	VEHICLE 3 4WD/AWD 8/10 CYL - GAS	**39,990.00**											
2011-11	**VAN- LARGE- 12 PASSENGER - 1 TON-2WD**												
	VEHICLE 1 2WD - 6 CYL - GAS	27,501.00		**25,244.00**	26,099.40								
	VEHICLE 2 2WD - 8/10 CYL - GAS	28,501.00		**26,319.00**	26,975.00								
2011-12	**SPORT UTILITY-CROSSOVER-SUBCOMPACT, 2WD,4WD/AWD, 4PASS**												
	VEHICLE 1 2WD - 4 CYL - GAS	20,772.00	19,900.00	**18,998.00**	19,602.50	19,288.00		19,483.00					
	VEHICLE 2 4WD/AWD - 4 CYL - GAS	22,215.00	21,500.00	**20,395.00**	21,000.50	20,679.00		20,940.00					
2011-13	**SPORT UTILITY-CROSSOVER-COMPACT, 2WD,4WD/AWD, 5PASS**												
	VEHICLE 1 2WD - 4 CYL - GAS	21,900.00	24,500.00	**20,349.00**	21,102.90	20,926.00		21,074.00					
	VEHICLE 2 4WD/AWD - 4 CYL - GAS	23,511.00	26,600.00	**21,917.00**	22,670.30	22,189.00		22,272.00					
	VEHICLE 3 2WD - 6 CYL - GAS	34,900.00	29,850.00			**22,248.00**		22,382.00					
	VEHICLE 4 4WD/AWD - 6 CYL - GAS	37,100.00	31,600.00			**23,477.00**		23,658.00					
2011-14	**SPORT UTILITY MIDSIZE 2 & 4WD/AWD -5/6 PASS - 4 DR**												
	VEHICLE 1 2WD - 6 CYL - GAS	34,900.00				**23,888.00**	25,391.00	24,973.00					
	VEHICLE 2 4WD/AWD 6 CYL - GAS	37,100.00				**25,999.00**		26,619.00					
	VEHICLE 3 2WD - 8 CYL - GAS	37,750.00				34,379.00	35,568.00	**34,375.00**					
	VEHICLE 4 4WD/AWD 8 CYL - GAS	36,958.00		**34,282.00**		35,999.00	36,883.00	36,369.00					

NH	VENDOR NAME:	WHITESIDE	BOB	MAC	NW HILLS	NW HILLS	MODERN	CENTRAL	HILLSBORO	HILLSBORO	IRWIN	GRAPPONE	MCFARLAND
SPEC	DESCRIPTION		HOWARD	MULKIN	CHEV	CDJR	DODGE	DODGE	CDJR	FORD	FORD	FORD	FORD
2011-30	VAN - CARGO- LARGE SIZE												
	VEHICLE 2 2WD - 8 /10 CYL 6.0L TO 6.8L - GAS	34,930.00		24,929.00									
	VEHICLE 3 2WD - DIESEL	37,726.00											29,980.00
	VEHICLE 4 2WD - 6 CYL-GAS			23,974.00				26,020.00					
2011-31	VAN-CARGO-MIDSIZE 2WD AWD/4WD												
	VEHICLE 1 2WD - 6 CYL	23,560.00		21,297.00	23,162.00	23,346.00	23,504.00	23,881.00					24,700.00
	VEHICLE 3 2WD - 8 - 10 CYL 5.3L - 6.8L - GAS	24,560.00		22,183.00	24,037.60								
	VEHICLE 4 4WD/AWD - 8 CYL - GAS	37,990.00											
2011-32	VAN-CARGO-SMALL - 2WD & AWD4WD												
	VEHICLE 1 2WD - 6 CYL	23,560.00			21,580.20	22,809.00	22,994.00	23,350.00					
	VEHICLE 3 2WD - 8 - 10 CYL 5.3L - 6.8L - GAS	24,560.00			22,155.00								
	VEHICLE 4 4WD/AWD - 8 CYL - GAS	37,990.00											
2011-33	VAN- CARGO -MINI - 2 WD & AWD/4WD												
	VEHICLE 1 2WD - 4 CYL - GAS						20,868.00	19,891.00					23,900.00
	VEHICLE 3 2WD - 6 CYL - GAS					20,262.00							
2011-36	TRUCK - PICKUP - SMALL - 2WD EXT CAB & CREW												
	VEHICLE 1 EXT CAB -4 CYL- GAS	23,120.00		21,478.00									
	VEHICLE 2 EXT CAB -6 CYL- GAS	24,491.00		22,785.00									
	VEHICLE 3 CREW CAB -4 CYL- GAS	24,864.00		22,664.00									
	VEHICLE 4 CREW CAB -6 CYL- GAS	25,715.00		23,970.00									
2011-37	TRUCK - PICKUP - SMALL - 4WD - EXT CAB & CREW												
	VEHICLE 1 EXT CAB -4 CYL- GAS	26,954.00		25,194.00							23,576.00		
	VEHICLE 2 EXT CAB -6 CYL- GAS	28,305.00		26,500.00									
	VEHICLE 3 CREW CAB -4 CYL- GAS										25,568.00		
	VEHICLE 4 CREW CAB -6 CYL- GAS	29,124.00		27,274.00									
2011-38	TRUCK - PICKUP-1/2 TON-REG CAB - 2WD & 4WD												
	VEHICLE 1 2WD - 6 CYL - GAS						17,622.00	17,912.00					
	VEHICLE 2 2WD - 8 CYL- GAS						19,388.00	19,628.00					
	VEHICLE 4 4WD - 6 CYL - GAS						20,124.00	20,414.00			22,788.00		
	VEHICLE 5 4WD - 8 CYL - GAS						21,840.00	22,130.00			24,489.00		
2011-39	TRUCK - PICKUP-1/2 TON - EXT/QUAD CAB - 2WD & 4WD												
	VEHICLE 1 2WD - 6 CYL - GAS				22,894.60	26,499.00	18,928.00	19,218.00					
	VEHICLE 2 2WD - 8 CYL- GAS				24,122.20	27,199.00	20,544.00	20,734.00					
	VEHICLE 4 4WD - 6 CYL - GAS				25,153.50	28,494.00	22,060.00	22,350.00				23,777.00	
	VEHICLE 5 4WD - 8 CYL - GAS				26,381.10	29,545.00	23,276.00	23,566.00			25,383.00	25,478.00	
2011-40	TRUCK - PICKUP-3/4 TON - REG CAB -2WD & 4WD												
	VEHICLE 1 2WD - 8 CYL- GAS					22,423.00				22,851.00		22,708.00	23,000.00
	VEHICLE 2 2WD - 6 CYL - DIESEL					30,899.00							
	VEHICLE 3 2WD - 8 CYL - DIESEL											30,492.00	30,800.00
	VEHICLE 4 4WD - 8 CYL- GAS					24,659.00				25,562.00	24,962.00	25,064.00	25,500.00
	VEHICLE 5 4WD - 6 CYL - DIESEL					32,919.00							
	VEHICLE 6 4WD - 8 CYL - DIESEL											32,848.00	33,200.00

NH	VENDOR NAME:	WHITESIDE	BOB	MAC	NW HILLS	NW HILLS	MODERN	CENTRAL	HILLSBORO	HILLSBORO	IRWIN	GRAPPONE	MCFARLAND
SPEC	DESCRIPTION		HOWARD	MULKIN	CHEV	CDJR	DODGE	DODGE	CDJR	FORD	FORD	FORD	FORD
2011-65	**TRUCK, PICKUP-3/4 TON, REG CAB- 2WD**												
DOT	VEHICLE 1 2WD - 8 CYL - GAS					24,663.00							
2011-67	**TRUCK, PICKUP-3/4 TON, CREW CAB - 2WD**												
DOT	VEHICLE 1 2WD - 8 CYL - GAS					26,985.00							
2011-68	**TRUCK, CAB & CHASSIS, REG CAB, DUAL WHEEL- 16,500#- 2WD,**												
DOT	VEHICLE 1 2WD - 8 CYL - GAS					33,767.00				32,410.00			
2011-69	**TRUCK, CAB & CHASSIS,SUPER CAB, DUAL WHEEL- 16,500#- 2WD**												
DOT	VEHICLE 1 2WD - 8 CYL - GAS - 60" CAB TO AXLE									34,422.00			
2011-70	**TRUCK, CAB & CHASSIS, REG CAB, DUAL WHEEL- 19,500#- 2WD,**												
DOT	VEHICLE 1 2WD - 8 CYL - GAS - 84" CAB TO AXLE					34,647.00				34,576.00			
2011-71	**TRUCK, CAB & CHASSIS, DUAL WHEEL- 19,500#- 2WD**												
DOT	VEHICLE 1 2WD - 8 CYL - GAS - 120" CAB TO AXLE					35,005.00				34,577.00			